



# *united transportation union*

## EXECUTIVE COMMITTEE

M. B. FUTHEY JR., International President  
ARTHUR MARTIN III, Assistant President  
KIM N. THOMPSON, General Secretary and Treasurer

14600 DETROIT AVENUE  
CLEVELAND, OHIO 44107-4250  
PHONE: 216-228-9400  
FAX: 216-228-0411  
www.utuia.org

September 30, 2008

Dear UTU Insurance Association Member,

It seems you can't turn on a television or pick up a newspaper without hearing about the recent turmoil in the U.S. financial markets. The news seems to get worse with each passing day and has caused great concern for everyone. Because of the size, scope, and complexity of the U.S. financial system virtually all financial institutions have been affected by recent events, some more significantly than others. How long the problems will persist and how long it will take to bring stability back to the markets is anyone's guess.

Despite the turbulence in the financial markets, I want to offer you the reassurance that your UTU Insurance Association remains strong. While many institutions have chased greater investment returns by pursuing trendy and risky investments, we have continued to follow a very disciplined and conservative approach in our investment practices. We take our responsibility to our policyholders very seriously, and put "safety first" as we review all potential investments. We are guided by an investment policy that was approved by our board of directors and exceeds the strict mandates of the Ohio Department of Insurance.

While we have not escaped completely from the market turmoil, the affect on our balance sheet has been well within acceptable tolerances and our surplus funds have decreased less than 2% since 12/31/2007.

I have included a copy of the 2008 report of the Standard Analytical Service, an independent financial organization that publishes comparative statistics for the insurance industry. This report shows how UTUIA measures up against the 25 largest life companies as of 12/31/07. I have also had the report updated to reflect our current figures (handwritten) as of August 31, 2008.

We appreciate your trust in us and we appreciate your business. We will continue to closely monitor current events and do our best to always protect that trust. Thank you.

Fraternally yours,

A handwritten signature in cursive script that reads "M.B. Futhey, Jr.".

Malcolm Futhey, Jr.  
International President

